

ATTACHMENT TWO  
 Cost Proposal  
 RFP 5820 Z1  
**Network Management Control System**

**Firm Name:** \_\_\_\_\_

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Transmissions and Remote Transmissions V.F.1.0</b>					
Installation					
Integration					
Serial Interface					
Ethernet Interface					
Parallel Interface					
Analog Interface					
All Hardware needed to fulfill requirements					
All Software needed to fulfill requirements					
Communications with Remote Devices					
Execution of Simultaneous Instructions					
Scheduled Events and External Triggers					
Integration with Third Party Systems					
Reporting/Logging					
Redundancy					
Interoperability					
User Access					
Upgrades					
Automated Workflows					
Alarm Correlation					
Tally Systems					
Security					
Monitoring by Exception					
Notifications					
Extended Warranty If applicable)					
Driver Development					

Layout Development					
Expandability					
Tiered Technical Support Please list each Tier					
Maintenance and Support (if applicable)					

## Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Transmissions and Remote Transmissions V.F.1.0</b>					
Cost for all optional items that are not included in the base price.					
Cost of any additional items needed to increase capability of system. Please list items.					
Hourly Rate for Technical Support: (please list all job titles and the hourly rates associated with that title)					
Hourly Rate for Driver Development: (please list all job titles and the hourly rates associated with that title)					
Hourly Rate for Layout Development: (please list all job titles and the hourly rates associated with that title)					
Hourly Rate for Installation					
Hourly Rate for Integration					
Remote Training Per Person including all associated expenses.					
On-Site Training Per Person including all associated expenses.					

## Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
<b>Transmissions and Remote Transmissions V.F.1.0</b>					
Maintenance and Support					
Cost for all optional items that are not included in the base price.					
Cost of any additional items needed to increase capability of system. Please list items.					
Hourly Rate for Technical Support; (please list all job titles and the hourly rates associated with that title)					
Hourly Rate for Driver Development; (please list all job titles and the hourly rates associated with that title)					
Hourly Rate for Layout Development; (please list all job titles and the hourly rates associated with that title)					
Hourly Rate for Installation					
Hourly Rate for Integration					
Remote Training Per Person including all associated expenses.					
On-Site Training Per Person including all associated expenses.					

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Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KUON V.F.1.1</b>					
Installation					
Integration					
Serial Interface					
Ethernet Interface					
Parallel Interface					
Analog Interface					
All Hardware					
All Software					
Communications with Remote Devices					
Execution of Simultaneous Instructions					
Scheduled Events and External Triggers					
Integration with Third Party Systems					
Reporting/Logging					
Redundancy					
Interoperability					
User Access					
Upgrades					
Automated Workflows					
Alarm Correlation					
Tally Systems					
Security					
Monitoring by Exception					
Notifications					
Driver Development					
Layout Development					
Equipment required but not included					
Expandability					
Tiered Technical Support					

## Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KUON V.F.1.1</b>					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					
Hourly Rate for Installation					
Hourly Rate for Integration					
Hourly Rate for Remote Training					
Hourly Rate for On-Site Training					

## Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
<b>Remote Transmission Site KUON V.F.1.1</b>					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

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Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KHNE V.F.1.2</b>					
Installation					
Integration					
Serial Interface					
Ethernet Interface					
Parallel Interface					
Analog Interface					
All Hardware					
All Software					
Communications with Remote Devices					
Execution of Simultaneous Instructions					
Scheduled Events and External Triggers					
Integration with Third Party Systems					
Reporting/Logging					
Redundancy					
Interoperability					
User Access					
Upgrades					
Automated Workflows					
Alarm Correlation					
Tally Systems					
Security					
Monitoring by Exception					
Notifications					
Driver Development					
Layout Development					
Equipment required but not included					
Expandability					
Tiered Technical Support					

## Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KHNE V.F.1.2</b>					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					
Hourly Rate for Installation					
Hourly Rate for Integration					
Hourly Rate for Remote Training					
Hourly Rate for On-Site Training					

## Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
<b>Remote Transmission Site KHNE V.F.1.2</b>					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

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Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KLNE V.F.1.3</b>					
Installation					
Integration					
Serial Interface					
Ethernet Interface					
Parallel Interface					
Analog Interface					
All Hardware					
All Software					
Communications with Remote Devices					
Execution of Simultaneous Instructions					
Scheduled Events and External Triggers					
Integration with Third Party Systems					
Reporting/Logging					
Redundancy					
Interoperability					
User Access					
Upgrades					
Automated Workflows					
Alarm Correlation					
Tally Systems					
Security					
Monitoring by Exception					
Notifications					
Driver Development					
Layout Development					
Equipment required but not included					
Expandability					
Tiered Technical Support					



## Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KLNE V.F.1.3</b>					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					
Hourly Rate for Installation					
Hourly Rate for Integration					
Hourly Rate for Remote Training					
Hourly Rate for On-Site Training					

## Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
<b>Remote Transmission Site KLNE V.F.1.3</b>					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

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Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KMNE V.F.1.4</b>					
Installation					
Integration					
Serial Interface					
Ethernet Interface					
Parallel Interface					
Analog Interface					
All Hardware					
All Software					
Communications with Remote Devices					
Execution of Simultaneous Instructions					
Scheduled Events and External Triggers					
Integration with Third Party Systems					
Reporting/Logging					
Redundancy					
Interoperability					
User Access					
Upgrades					
Automated Workflows					
Alarm Correlation					
Tally Systems					
Security					
Monitoring by Exception					
Notifications					
Driver Development					
Layout Development					
Equipment required but not included					
Expandability					
Tiered Technical Support					

## Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KMNE V.F.1.4</b>					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					
Hourly Rate for Installation					
Hourly Rate for Integration					
Hourly Rate for Remote Training					
Hourly Rate for On-Site Training					

## Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
<b>Remote Transmission Site KMNE V.F.1.4</b>					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

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Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KPNE V.F.1.5</b>					
Installation					
Integration					
Serial Interface					
Ethernet Interface					
Parallel Interface					
Analog Interface					
All Hardware					
All Software					
Communications with Remote Devices					
Execution of Simultaneous Instructions					
Scheduled Events and External Triggers					
Integration with Third Party Systems					
Reporting/Logging					
Redundancy					
Interoperability					
User Access					
Upgrades					
Automated Workflows					
Alarm Correlation					
Tally Systems					
Security					
Monitoring by Exception					
Notifications					
Driver Development					
Layout Development					
Equipment required but not included					
Expandability					
Tiered Technical Support					

## Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KPNE V.F.1.5</b>					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					
Hourly Rate for Installation					
Hourly Rate for Integration					
Hourly Rate for Remote Training					
Hourly Rate for On-Site Training					

## Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
<b>Remote Transmission Site KPNE V.F.1.5</b>					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

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Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KRNE V.F.1.6</b>					
Installation					
Integration					
Serial Interface					
Ethernet Interface					
Parallel Interface					
Analog Interface					
All Hardware					
All Software					
Communications with Remote Devices					
Execution of Simultaneous Instructions					
Scheduled Events and External Triggers					
Integration with Third Party Systems					
Reporting/Logging					
Redundancy					
Interoperability					
User Access					
Upgrades					
Automated Workflows					
Alarm Correlation					
Tally Systems					
Security					
Monitoring by Exception					
Notifications					
Driver Development					
Layout Development					
Equipment required but not included					
Expandability					
Tiered Technical Support					

## Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KRNE V.F.1.6</b>					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					
Hourly Rate for Installation					
Hourly Rate for Integration					
Hourly Rate for Remote Training					
Hourly Rate for On-Site Training					

## Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
<b>Remote Transmission Site KRNE V.F.1.6</b>					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

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Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KTNE V.F.1.7</b>					
Installation					
Integration					
Serial Interface					
Ethernet Interface					
Parallel Interface					
Analog Interface					
All Hardware					
All Software					
Communications with Remote Devices					
Execution of Simultaneous Instructions					
Scheduled Events and External Triggers					
Integration with Third Party Systems					
Reporting/Logging					
Redundancy					
Interoperability					
User Access					
Upgrades					
Automated Workflows					
Alarm Correlation					
Tally Systems					
Security					
Monitoring by Exception					
Notifications					
Driver Development					
Layout Development					
Equipment required but not included					
Expandability					
Tiered Technical Support					



## Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KTNE V.F.1.7</b>					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					
Hourly Rate for Installation					
Hourly Rate for Integration					
Hourly Rate for Remote Training					
Hourly Rate for On-Site Training					

## Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
<b>Remote Transmission Site KTNE V.F.1.7</b>					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

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Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KXNE V.F.1.8</b>					
Installation					
Integration					
Serial Interface					
Ethernet Interface					
Parallel Interface					
Analog Interface					
All Hardware					
All Software					
Communications with Remote Devices					
Execution of Simultaneous Instructions					
Scheduled Events and External Triggers					
Integration with Third Party Systems					
Reporting/Logging					
Redundancy					
Interoperability					
User Access					
Upgrades					
Automated Workflows					
Alarm Correlation					
Tally Systems					
Security					
Monitoring by Exception					
Notifications					
Driver Development					
Layout Development					
Equipment required but not included					
Expandability					
Tiered Technical Support					

## Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KXNE V.F.1.8</b>					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					
Hourly Rate for Installation					
Hourly Rate for Integration					
Hourly Rate for Remote Training					
Hourly Rate for On-Site Training					

## Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
<b>Remote Transmission Site KXNE V.F.1.8</b>					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

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Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KYNE V.F.1.9</b>					
Installation					
Integration					
Serial Interface					
Ethernet Interface					
Parallel Interface					
Analog Interface					
All Hardware					
All Software					
Communications with Remote Devices					
Execution of Simultaneous Instructions					
Scheduled Events and External Triggers					
Integration with Third Party Systems					
Reporting/Logging					
Redundancy					
Interoperability					
User Access					
Upgrades					
Automated Workflows					
Alarm Correlation					
Tally Systems					
Security					
Monitoring by Exception					
Notifications					
Driver Development					
Layout Development					
Equipment required but not included					
Expandability					
Tiered Technical Support					

## Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KYNE V.F.1.9</b>					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					
Hourly Rate for Installation					
Hourly Rate for Integration					
Hourly Rate for Remote Training					
Hourly Rate for On-Site Training					

## Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
<b>Remote Transmission Site KYNE V.F.1.9</b>					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

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Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KUCV V.F.1.10</b>					
Installation					
Integration					
Serial Interface					
Ethernet Interface					
Parallel Interface					
Analog Interface					
All Hardware					
All Software					
Communications with Remote Devices					
Execution of Simultaneous Instructions					
Scheduled Events and External Triggers					
Integration with Third Party Systems					
Reporting/Logging					
Redundancy					
Interoperability					
User Access					
Upgrades					
Automated Workflows					
Alarm Correlation					
Tally Systems					
Security					
Monitoring by Exception					
Notifications					
Driver Development					
Layout Development					
Equipment required but not included					
Expandability					
Tiered Technical Support					

## Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Remote Transmission Site KUCV V.F.1.10</b>					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					
Hourly Rate for Installation					
Hourly Rate for Integration					
Hourly Rate for Remote Training					
Hourly Rate for On-Site Training					

## Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
<b>Remote Transmission Site KUCV V.F.1.10</b>					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

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Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Satellite Teleport V.F.2.0</b>					
Installation					
Integration					
Serial Interface					
Ethernet Interface					
Parallel Interface					
Analog Interface					
All Hardware					
All Software					
Communications with Remote Devices					
Execution of Simultaneous Instructions					
Scheduled Events and External Triggers					
Integration with Third Party Systems					
Reporting/Logging					
Redundancy					
Interoperability					
User Access					
Upgrades					
Automated Workflows					
Alarm Correlation					
Tally Systems					
Security					
Monitoring by Exception					
Notifications					
Driver Development					
Layout Development					
Equipment required but not included					
Expandability					
Tiered Technical Support					



## Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Satellite Teleport V.F.2.0</b>					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					
Hourly Rate for Installation					
Hourly Rate for Integration					
Hourly Rate for Remote Training					
Hourly Rate for On-Site Training					

## Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
<b>Satellite Teleport V.F.2.0</b>					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

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Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Facilities V.F.3.0</b>					
Installation					
Integration					
Serial Interface					
Ethernet Interface					
Parallel Interface					
Analog Interface					
All Hardware					
All Software					
Communications with Remote Devices					
Execution of Simultaneous Instructions					
Scheduled Events and External Triggers					
Integration with Third Party Systems					
Reporting/Logging					
Redundancy					
Interoperability					
User Access					
Upgrades					
Automated Workflows					
Alarm Correlation					
Tally Systems					
Security					
Monitoring by Exception					
Notifications					
Driver Development					
Layout Development					
Equipment required but not included					
Expandability					
Tiered Technical Support					

## Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Facilities V.F.3.0</b>					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					
Hourly Rate for Installation					
Hourly Rate for Integration					
Hourly Rate for Remote Training					
Hourly Rate for On-Site Training					

## Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
<b>Facilities V.F.3.0</b>					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

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Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Terminal Equipment and Production Matrix Router V.F.4.0</b>					
Installation					
Integration					
Serial Interface					
Ethernet Interface					
Parallel Interface					
Analog Interface					
All Hardware					
All Software					
Communications with Remote Devices					
Execution of Simultaneous Instructions					
Scheduled Events and External Triggers					
Integration with Third Party Systems					
Reporting/Logging					
Redundancy					
Interoperability					
User Access					
Upgrades					
Automated Workflows					
Alarm Correlation					
Tally Systems					
Security					
Monitoring by Exception					
Notifications					
Driver Development					
Layout Development					
Equipment required but not included					
Expandability					
Tiered Technical Support					

## Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Terminal Equipment and Production Matrix Router V.F.4.0</b>					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					
Hourly Rate for Installation					
Hourly Rate for Integration					
Hourly Rate for Remote Training					
Hourly Rate for On-Site Training					

## Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
<b>Terminal Equipment and Production Matrix Router V.F.4.0</b>					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

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Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Master Control, Production Studios, Remote Production V.F.5.0</b>					
Installation					
Integration					
Serial Interface					
Ethernet Interface					
Parallel Interface					
Analog Interface					
All Hardware					
All Software					
Communications with Remote Devices					
Execution of Simultaneous Instructions					
Scheduled Events and External Triggers					
Integration with Third Party Systems					
Reporting/Logging					
Redundancy					
Interoperability					
User Access					
Upgrades					
Automated Workflows					
Alarm Correlation					
Tally Systems					
Security					
Monitoring by Exception					
Notifications					
Driver Development					
Layout Development					
Equipment required but not included					
Expandability					
Tiered Technical Support					

## Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Master Control, Production Studios, Remote Production V.F.5.0</b>					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					
Hourly Rate for Installation					
Hourly Rate for Integration					
Hourly Rate for Remote Training					
Hourly Rate for On-Site Training					

## Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
<b>Master Control, Production Studios, Remote Production V.F.5.0</b>					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

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Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Web Services and IT Networking V.F.6.0</b>					
Installation					
Integration					
Serial Interface					
Ethernet Interface					
Parallel Interface					
Analog Interface					
All Hardware					
All Software					
Communications with Remote Devices					
Execution of Simultaneous Instructions					
Scheduled Events and External Triggers					
Integration with Third Party Systems					
Reporting/Logging					
Redundancy					
Interoperability					
User Access					
Upgrades					
Automated Workflows					
Alarm Correlation					
Tally Systems					
Security					
Monitoring by Exception					
Notifications					
Driver Development					
Layout Development					
Equipment required but not included					
Expandability					
Tiered Technical Support					



## Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Web Services and IT Networking V.F.6.0</b>					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					
Hourly Rate for Installation					
Hourly Rate for Integration					
Hourly Rate for Remote Training					
Hourly Rate for On-Site Training					

## Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
<b>Web Services and IT Networking V.F.6.0</b>					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					

ATTACHMENT TWO  
 Cost Proposal  
 RFP 5820 Z1  
**Network Management Control System**

Description	Initial Contract Period - Year One	Initial Contract Period - Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Government Services Audio-Video V.F.7.0</b>					
Installation					
Integration					
Serial Interface					
Ethernet Interface					
Parallel Interface					
Analog Interface					
All Hardware					
All Software					
Communications with Remote Devices					
Execution of Simultaneous Instructions					
Scheduled Events and External Triggers					
Integration with Third Party Systems					
Reporting/Logging					
Redundancy					
Interoperability					
User Access					
Upgrades					
Automated Workflows					
Alarm Correlation					
Tally Systems					
Security					
Monitoring by Exception					
Notifications					
Driver Development					
Layout Development					
Equipment required but not included					
Expandability					
Tiered Technical Support					

## Optional Costs:

Description	Initial Contract Period - Year One	Initial Contract Period Year Two	Initial Contract Period - Year Three	Initial Contract Period - Year Four	Initial Contract Period - Year Five
<b>Government Services Audio-Video V.F.7.0</b>					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					
Hourly Rate for Installation					
Hourly Rate for Integration					
Hourly Rate for Remote Training					
Hourly Rate for On-Site Training					

## Optional Renewal COSTS

Description	First Optional Renewal Period	Second Optional Renewal Period	Third Optional Renewal Period	Fourth Optional Renewal Period	Fifth Optional Renewal Period
<b>Government Services Audio-Video V.F.7.0</b>					
Maintenance and Support					
Extended Warranty					
Hourly Rate for Technical Support					
Hourly Rate for Driver Development					
Hourly Rate for Layout Development					